



ACCOUNTS RECEIVABLE Successful companies efficiently manage cash flow and customer information. Detailed customer and sales data provides the institution's need to fine-tune product and service-offerings, while predictable cash flow helps drive business decisions.

Visual Dolphin Accounts Receivable handles those tasks by tracking every aspect of the institution's receivables in a timely manner and giving the power to improve the inflow of cash and capitalize on sales trends.

Visual Dolphin is part of a global solution for organization profitability and customer satisfaction. It identifies the best customers and helps the institution to keep on top of sales trends.

ACCOUNTS RECEIVABLE



General Features

Visual Dolphin Accounts Receivable offers the following:

- Define payment terms according to your arrangements with your customers.
- Gain easy access to sales and payments information.
- Group your sales by batch per customer for an easier reconciliation.
- Easily view and select outstanding invoices per customer.
- Manage your cash flow with an accurate aged trial balance.
- Inactivate specific customers to prevent new transactions with suppliers you no longer do business with.
- Determine which customers are most reliable by looking at their detailed history.
- Analyze trends in your sales turnover.

❖ CLIENTS CATALOG

In Visual Dolphin, third party accounts (suppliers, customers and salesmen) are created as contacts in the address book. This option eliminates redundant data entry and reduces errors. It simplifies the management of enterprise-wide information by using one central database.

Depending on the business relation with the organization, a contact is identified as a client, a supplier or both at the same time. Information is consolidated in the same place and made available to all the modules, where required.



Client information

Clients are classified by categories. It is an important feature for the segregation of clients to provide exceptional reporting flexibility.

Client name, main business, contact information, full address including the client default invoice currency help in answering the information needs and improving the vital relationship with organization's clients.

Credit limits and payment terms

With Visual Dolphin, identifying adequate credit conditions ensures a prompt and efficient follow-up of the cash collection activity.

Visual Dolphin provides a flexible definition of the credit conditions, like the credit limit or payment terms, to accommodate with a diverse customer base. The client credit limit is controlled when preparing a sales order or a direct invoice. Payment terms, when entered, helps reducing bad debts and increasing cash flow.

Inactive client

With Visual Dolphin, clients' records are flagged as inactive when regular use is prohibited. This feature helps organizing clients' records effectively by identifying them as inactive and restricting transactions. Clients are not deleted to allow historical reporting.

❖ RECEIVABLES MANAGEMENT

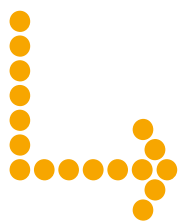
Visual Dolphin is designed to provide flexibility in the handling of the most complex collection and receipts processing. Receipts management allow for rapid data entry, without restraining the user's capability to handle exceptions.

Visual Dolphin is also a solution for companies that organize their operations in terms of projects. Companies in the sectors of Construction, Interior Decoration, Auditing, Legal Services, will always have Projects that need to be controlled on their own and may wish to group receipts under specific projects.

Advance Allocation

Visual Dolphin offers the possibility to register payments in advance and to allocate them at a later stage on invoices.

Advance allocation displays all the previously paid advances on account by a client and all his unsettled invoices. The allocation process matches funds and allocates the payment on account to the existing unsettled invoices.

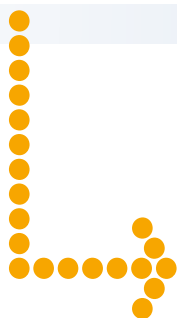


Cash Collection

Cash collection or the processing of receipts proposes multiple solutions for the settlement of outstanding invoices.

Visual Dolphin offers the possibility to settle the invoices per customer or handle the operation as a global receipt where the cash collected from different customers is entered globally and allocated to the unsettled customers' invoices.

Receipts can be applied quickly to corresponding invoices by simply selecting the invoices or automatically applied to the outstanding balance.



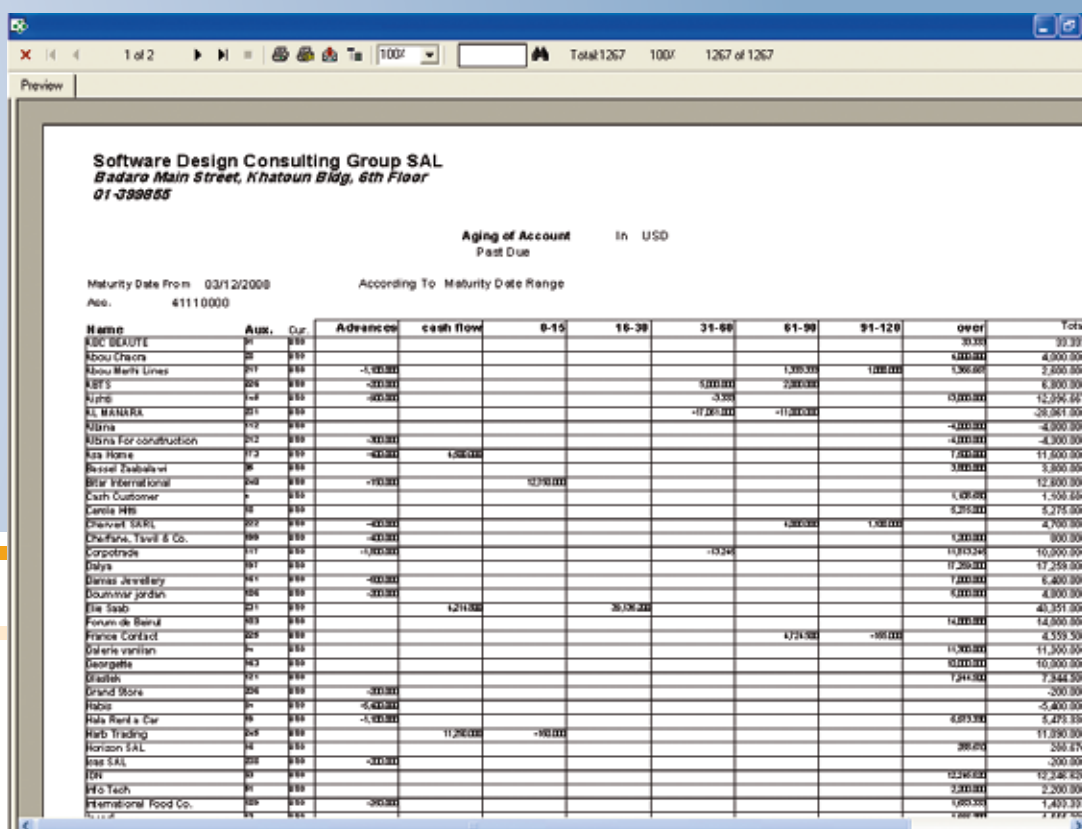
BATCH ENTRY

With Visual Dolphin, individual batches can be defined per client or any other entity, so that all sales related to a client or entered by a specific employee generate a set of transactions, grouped by the same batch number. This feature allows a fast and easy reconciliation of books. A batch can be closed whenever required.

Aging Analysis

The Aging of Accounts is a key report in the Accounts Receivable. It shows the balances of all the Third Parties grouped by different periods of aged invoices. The importance of this report is that it shows Collection Dues or Cash Flow Projections.

Visual Dolphin is flexible while defining aging in interval of dates that best suits the users' needs. The dates' interval, i.e. 30, 60, 90 days, is set by the user. It helps in monitoring the distribution of receivables over a period of time.



Software Design Consulting Group SAL
Sadara Main Street, Khatoun Bldg. 6th Floor
01-399885

Aging of Account In USD
Past Due

Maturity Date From: 03/12/2008
According To: Maturity Date Range
Acc: 41110000

Name	Aux.	Cur.	Advances	cash flow	0-15	16-30	31-60	61-90	91-120	over	Total
KBC BEKUTE	91	SDG								30.00	30.00
Abou Chacra	25	SDG								4,000.00	4,000.00
Abou Mariti Lines	211	SDG	-1,000.00					1,385.39	1,000.00	1,385.39	2,800.00
ABIS	248	SDG	-200.00					2,800.00			6,800.00
Alina	124	SDG	-200.00				-3.00			2,000.00	12,300.00
AL MANARA	251	SDG					-17,000.00	-17,000.00			-34,000.00
Alina	212	SDG	-200.00							-4,000.00	-4,000.00
Alina For construction	212	SDG	-200.00							-4,000.00	-4,000.00
Alsa Home	173	SDG	-400.00	1,500.00						7,000.00	11,500.00
Bassel Zabalawi	96	SDG								3,800.00	3,800.00
Bstar International	248	SDG	-100.00		12,700.00						12,600.00
Cash Customer	2	SDG								1,500.00	1,500.00
Carla HSE	96	SDG								5,215.00	5,215.00
Chavet SAL	252	SDG	-400.00					1,200.00	1,200.00		2,000.00
Chafani, Tsvil & Co.	259	SDG	-400.00							1,000.00	600.00
Corotrade	211	SDG	-10,000.00				-10,240.00			10,000.00	10,000.00
Dalya	251	SDG								17,250.00	17,250.00
Damas Jewellery	241	SDG	-400.00							7,000.00	6,600.00
Doumar Jordan	248	SDG	-200.00							6,000.00	5,800.00
Ela Taab	251	SDG								40,351.00	40,351.00
Forum de Beirut	253	SDG		12,110.00		26,100.00				14,000.00	52,210.00
France Contact	229	SDG						1,724.00	-900.00		834.00
Galerie vanian	24	SDG								10,000.00	10,000.00
Georgette	243	SDG								10,000.00	10,000.00
Gilish	211	SDG								7,344.00	7,344.00
Grand Store	254	SDG	-200.00								-200.00
Haba	24	SDG	-4,400.00								-4,400.00
Hab Mart a Car	24	SDG	-1,000.00							8,000.00	7,000.00
Harb Trading	248	SDG		11,200.00	-900.00						10,300.00
Horizon SAL	24	SDG								200.00	200.00
Itas SAL	258	SDG	-200.00								-200.00
ITV	21	SDG								12,500.00	12,500.00
ITG Tech	21	SDG								2,000.00	2,000.00
International Food Co.	248	SDG	-200.00							1,600.00	1,400.00
ITV	21	SDG								1,000.00	1,000.00

REPORTS

Visual Dolphin proposes period analysis reports that track the customers' activities by calendar or fiscal year as well as a variety of industry-standard reports that produce critical information on receivables.

The usage of a standard reporting tool provides the required flexibility to produce effective reports and enables the users to export all report data to an external file, utilizing most of the standard supported data types, like ASCII, RTF or Microsoft® Excel.

Sample Receivables Reports:

- Sales Transactions
- Statement of Accounts
- Aging of Accounts
- Detail History Report
- Sales Analysis Report
- Customer Activity Report
- Customer Analysis Report

LEBANON

Tel: +961 1 399 855
Fax: +961 1 380 420
P.O.Box 166607 - 1100 2140 Ashrafieh
Beirut - Lebanon

UNITED ARAB EMIRATES

Tel: +971 4 4356565
Fax: +971 4 4356566
P.O.Box 502929
Dubai - U.A.E.

SAUDI ARABIA

Tel: +966 1 4721414
Fax: +966 1 4722402
P.O.Box 27537 Riyadh - 11427
Riyadh-KSA

Email: sdcg@softwaredesign.com.lb
Website: www.sd-lb.com

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